Investor Brochure

# Offshore Multi-Asset Portfolios

## An introduction for Investors

Difference Made.

Marlborough

# Contents







# You're at the heart of everything we do

When you invest with Marlborough, you and your adviser are placing your trust in us – and we never forget that.

As one of our investors, you're at the heart of everything we do. It's an approach rooted in the early days of our business. Back then, our staff were on first-name terms with investors, who would ring regularly for an update on performance.

40 years later we've grown into one of the UK's leading independently owned investment management specialists. But that culture of putting our investors first remains as strong as ever.

We understand that you're relying on your investments to enable you to turn your goals and dreams in life into reality. We take our responsibility in helping you achieve that very seriously indeed.

Marlborough is part of the Marlborough Group, which was founded in 1985 with a simple goal, to make a positive difference to people's lives. Today the group looks after investment assets worth more than £15bn*.

In 2021, the FT Group named Marlborough Best Small to Mid-Sized Investment Group in the FTAdviser Investment 100 Club Awards. Nathan Sweeney, our Chief Investment Officer - Multi-Asset, and Raj Manon, our Head of Investments - Multi-Asset, both earned a place in the 2024 Citywire Wealth Manager Top 100 list of the UK's leading fund selectors.

We've come a long way in more than 40 years, but we never forget our heritage and the central purpose of everything we do, which is to make a difference for all of our investors by helping you achieve your financial objectives.

| | |
|---|---|
| Culture | We aim to create brighter financial futures for investors, delivering on our purpose of Difference Made. |
| Multi-asset portfolios | A comprehensive investment solution in a single portfolio |
| Investment expertise | Award-winning investment expertise, with a 40-year pedigree |
| Trusted group | Marlborough Group has more than £15bn* of assets under management |

*As at 01/05/2024

# Why choose our multi-asset portfolios?

Our multi-asset portfolios each hold a blend of different funds investing in assets including UK shares, overseas shares and bonds. They're known as multi-asset portfolios because they blend different investment assets in this way.

The investment team will decide the optimal balance of different assets, determine which are the best funds to achieve this and then manage the portfolio, making any necessary changes as the economic picture and market conditions change.

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|---|---|
| Simplicity | We provide a comprehensive investment solution in a single portfolio. |
| Diversification | Rather than putting all your eggs in one basket, your portfolio will combine a range of key global asset classes, with the aim of providing a smoother ride through changing market conditions. This is because individual asset classes are likely to perform differently as economic conditions change. |
| Expert investment management | Our investment team use a rigorous and disciplined process to seek out best-in-class fund managers to include in the portfolio. They will continually monitor the portfolio and make any changes that are needed to the balance of assets as market conditions change. |
| Risk-graded | Our portfolios are tailored to different risk profiles, with lower-risk options typically containing more bonds, while investors comfortable with more risk will have greater exposure to shares. |





# How we run our portfolios

Our investment team have more than 200 years' combined experience and construct and manage portfolios using a process specifically designed to achieve the best possible outcomes for our investors.

## Our process consists of five key elements:

**SAA** Strategic asset allocation

Defining the long- term allocation that aligns with the client's risk-return objectives and broader investment goals.

**TAA** Tactical asset allocation

Adjusting allocations dynamically to respond to changing market conditions and opportunities, maximising potential returns while managing risk.

**AS** Asset selection

Identifying and selecting instruments (including funds, equities and bonds) that can support solutions for clients.

**PC** Portfolio construction

Assembling diversified portfolios that incorporate both active and passive strategies, carefully balancing risk and reward to meet specific client needs.

**IO** Investment oversight

Continuously monitoring performance, reassessing market conditions, and making adjustments as needed to ensure the portfolio remains aligned with its objectives.

# Range of portfolios

We provide a range of portfolios designed to meet a variety of differing needs and attitudes to risk.

Our Adventurous, Balanced, Cautious and Defensive portfolios each hold what our investment team have identified as the optimum blend of different assets for the risk profile of the fund.

| | |
|---|---|
| Adventurous | The investment objective of the Fund is to generate capital growth over the longer term (5 years +) by gaining exposure to a medium to high risk adventurous mix of asset classes. |
| Balanced | The investment objective of the fund is to generate capital growth over the longer term (5 years +) by gaining exposure to a medium risk balanced mix of asset classes. |
| Cautious | The investment objective of the fund is to generate capital growth over the longer term (5 years +) by gaining exposure to a low to medium risk cautious mix of asset classes. |
| Defensive | The investment objective of the fund is to generate capital growth over the long term (5 years +) by gaining exposure to a low to medium risk defensive mix of assets. |

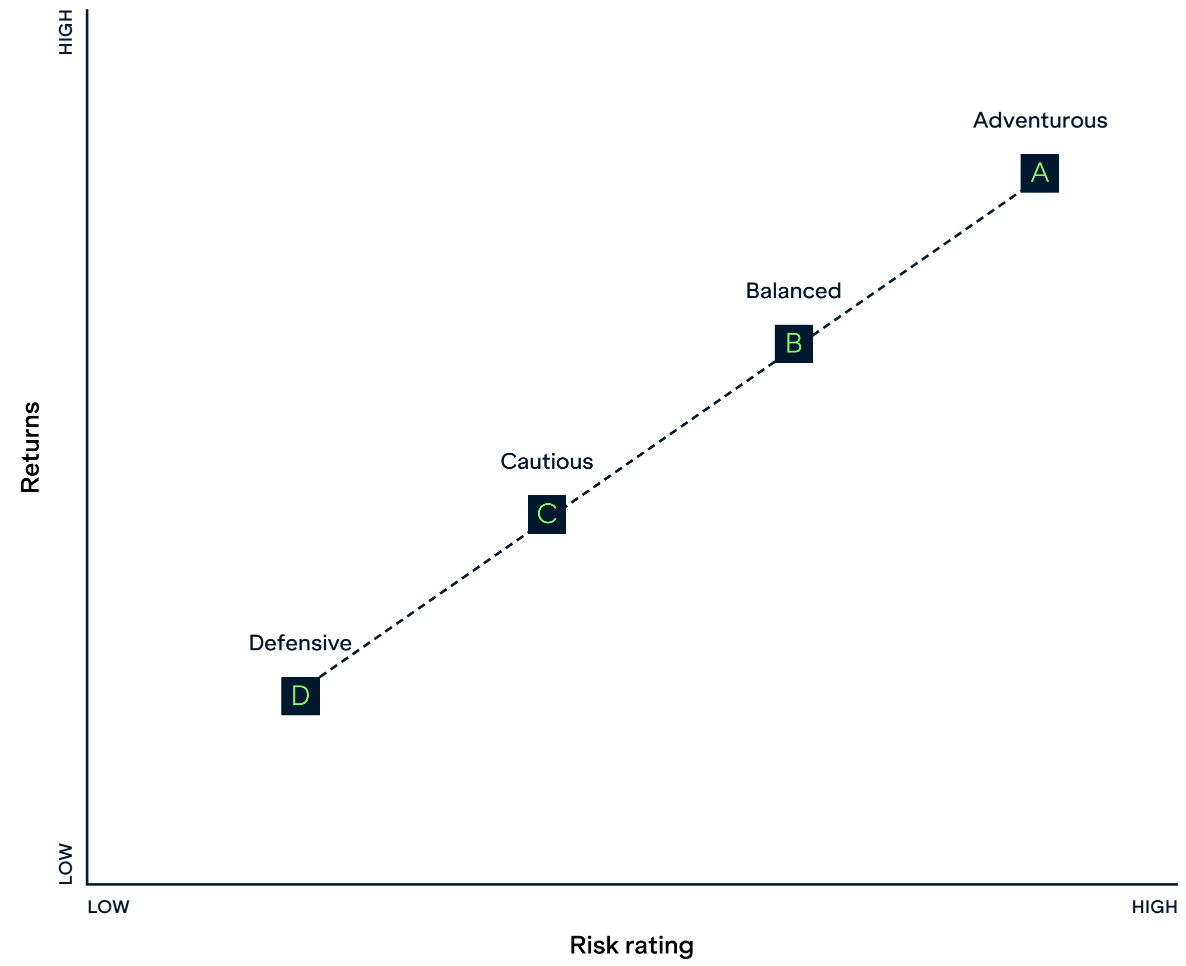




# Risk-graded solutions

In our portfolios we blend a range of investments with the aim of providing the best possible returns, while ensuring the level of risk taken matches what has been agreed.

**Four levels of risk** Defensive to Adventurous




Source: Marlborough Group. For illustrative purposes only.

# Introducing our multi-asset team

Headed by Nathan Sweeney, Marlborough's multi-asset team have more than 200 years' collective investment experience and are experts in managing portfolios diversified across key global asset classes. The team work closely with Chief Investment Officer Sheldon MacDonald, who has overall investment responsibility for Marlborough's funds and portfolios.

## SENIOR TEAM

**Nathan Sweeney**
CIO Multi-Asset
Experience
25yrs

**Raj Manon**
Head of Investments Multi-Asset
Experience
20yrs

Equity - Japan; Money Markets

**Edward Kennedy**
Head of Personal Portfolio
Experience
25yrs

Equity - Global

## PORTFOLIO MANAGERS

**Nick Peters**
Portfolio Manager
Experience
30yrs

Equity - UK

**Rory Dowie**
Portfolio Manager
Experience
10yrs

Equity - Global

**Sarah Todino**
Portfolio Manager
Experience
18yrs

Equity - US, EU



INVESTMENT TEAM

Nathan works with a highly experienced multi-asset investment team, who have successfully navigated a range of market environments.

## INVESTMENT ANALYSTS

**Andrew Shaw**
Investment Analyst
Experience
15yrs

Fixed Income

**Alex King**
Senior Quantitative Analyst
Experience
10yrs

Equity - Asia & GEM; Alternatives

**James Milward**
Assistant Investment Analyst
Experience
3yrs

Passives

**Nick Warmisham**
Assistant Investment Analyst
Experience
2 yrs

Money Markets

## DEALING & DATA SUPPORT

**Alan Jones**
Head of Dealing & Data Analysis
Experience
30yrs

**Georgina Hooper-Keeley**
Dealing & Data Analyst
Experience
3yrs

**Allison Gill**
Dealing & Data Analyst
Experience
20yrs

**Jenny Wheeler**
Dealing & Data Analyst
Experience
15yrs

## Risk warnings

Capital is at risk. The value and income from investments can go down as well as up and are not guaranteed. An investor may get back significantly less than they invest. Past performance is not a reliable indicator of current or future performance and should not be the sole factor considered when selecting funds. Our funds invest for the long-term and may not be appropriate for investors who plan to take money out within five years. Tax treatment depends on individual circumstances and may change in the future. This material is provided for general information purposes only and is not personal advice to anyone to invest in any fund or product. The Key Investor Information Documents and the Prospectuses for all funds are available, in English, free of charge and can be obtained directly using the contact details in this document. They can also be downloaded from www.marlboroughgroup.com. An investor must always read these before investing. Information taken from trade and other sources is believed to be reliable, although we don't represent this as accurate or complete and it shouldn't be relied upon as such. Calls may be recorded for training and monitoring purposes.

## Regulatory information

Issued by Marlborough Investment Management Limited (authorised and regulated by the Financial Conduct Authority) on behalf of Marlborough ICAV (authorised and regulated by the Central Bank of Ireland). Marlborough ICAV is managed by TMF (Ireland) Management Company Limited (authorised and regulated by the Central Bank of Ireland). Marlborough ICAV is registered under the laws of Ireland with registered number C186352 as an Irish Collective Asset-management Vehicle which is constituted as an open-ended umbrella UCITS fund with segregated liability between sub-funds.

Directors: Raymond O'Neill (Irish), Brian Farrell (Irish), Dom Clarke (British), Martin Ratcliffe (British) and Danny Knight (British). Registered office: Marlborough ICAV, 88 Harcourt Street, Dublin 2, Ireland.



Difference
Made.

To find out more about our range of portfolios for international investors please contact your financial adviser.

www.marlboroughgroup.com
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Marlborough

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